

Part of the 156 year old worldwide Winkhaus Group, with over 2,000 employees, Winkhaus UK has been established for over 18 years in Kettering, Northants. During this time Winkhaus have created a premium and cutting edge product range which is supported by a superb and committed experienced team of professionals. Winkhaus are now seen as the market leaders, both in volume and innovation, in door and window locking systems for the diverse needs of the Social Housing sector.

## Specification Sales Executive (South)

### focusing mainly on Greater London and the South-East

To sustain our growth we are seeking an exceptional individual with the potential to develop into an effective specification sales professional. This person must be able to further influence the penetration of our specialist mechanical and electronic locking systems for Door and Windows via Architects, Contractors and Specifiers in the Registered Social Landlord market in particular.

The individual will be comfortable with presenting technical products but also have the personality to persuade and the desire to develop their natural selling skills. The ideal candidate will be someone of graduate calibre who has had 2-3 years experience in a commercial sales environment and now wishes to develop their career in a more demanding external role. The successful candidate will report to our Commercial Manager but must be able to work on their own initiative and be very self motivated.

In return Winkhaus offer a competitive salary commensurate with experience and an excellent benefits package:

- Good basic salary plus annual bonus ( based on Company performance)
- 5% Pension contribution and life insurance
- Fully expensed VW Passat 2.0i Diesel company car
- Private Medical Insurance
- Lifestyle benefits
- Laptop , mobile, blackberry etc
- Professional Sales and Product training

To apply please send a copy of your full CV to [justin.harris@winkhaus.co.uk](mailto:justin.harris@winkhaus.co.uk) alternatively to our address below. A copy of the full job description is available on request or can be downloaded from our website [www.winkhaus.co.uk](http://www.winkhaus.co.uk).

Mr J. Harris: Winkhaus (UK) Ltd, 2950 Kettering Parkway, Kettering, Northants, NN15 6XZ